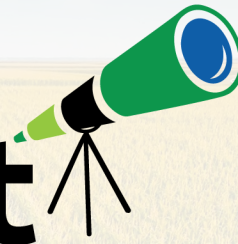


VantagePoint

E-NEWSLETTER



MONTHLY UPDATES FROM AGVANTAGE SOFTWARE - YOUR PARTNER IN AGRIBUSINESS

October 2023

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The Importance of Grace in the Workplace

By Jolie Voss, Network IT/Support Representative - joliev@agvantage.com

At one point, my Uncle Cas asked me to help him with advertising his auto repair shop, & getting a Facebook page up, making some businesses cards, & learning how to use a computer so he could look up info online when doing repairs.

Today, I had the thought that I should probably close down that page or relinquish it to his son because it's been gaining some "likes" on Facebook & I don't want people thinking I would have the first clue how to answer an auto repair question (Uncle Cas passed in 2016). I had just not been able to bring myself to permanently close or go into the page.

When I went to the page today I saw the business cards I had designed for him as the cover photo. The card contained a 3D image of a wrench with his name made to appear as though it was engraved inside of the wrench.

I instantly reflected back on a conversation we had after I designed them for him; I remember him being so happy with how they turned out, but the first thing he asked was, "How'd you get my name on a wrench like that so quick?"

He thought it was a picture of an actual wrench and I had somehow gotten his name engraved on it, then taken a picture to put on the business card. He had never really seen the capabilities of computer design, much less 3D design. I laughed so hard at him, & when I explained it we both got a laugh. Uncle Cas also thought icons on a computer screen were just tiny pictures (that still gives me a good laugh once in a while).

My career has changed a lot since my uncle passed, I often forget just how much time has gone by until I think of the timeline in terms of life events. Time really is a thief.



"...you can teach someone a trade, but you cannot change a negative personality."

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When I first went into IT (information technology) earlier in my career, I would always reflect on when I taught Uncle Cas these things, because often times you will find yourself in situations where you are tasked with helping and teaching people something who have never had to learn about that topic, & in some instances, never even laid eyes on what it is your showing them, in my case, technology.

It's important to keep ourselves humble when teaching others so they don't feel inadequate. Much like I could not have done my uncle's job, I tried to keep that same respect in mind when teaching him a little about my world. I know he appreciated my patience with him, even if I did laugh a bit. He laughed at me over car stuff too, especially on one occasion when my emergency brake fell to pieces inside my car tire & I called him completely insistent that my car was literally breaking apart (pun intended) because of the sound it made when driving.

One of the things that has helped me to excel in my career is that I always keep my uncle in mind when I start to feel selfishly frustrated at the pace someone may be going or learning. Teaching Uncle Cas was an honor, and I still feel that same sense of honor to have the opportunity to help and serve others in my career today.

In life people simply want a little grace and kindness, and in the work field, you can teach someone a trade, but you cannot change a negative personality.

Thanks Uncle Cas, for teaching me about grace in the work place, and in life.

AgVantage Software Holiday Hours

The Holidays are just around the corner, and AgVantage would like to announce our Holiday Schedule for the upcoming season.

Thanksgiving

Thursday, November 23rd, 2023– AgVantage Offices are Closed for the Thanksgiving Holiday

Friday, November 24th 2023 - AgVantage Offices are Open from 8am to 2pm CST with limited staffing

Christmas

Monday, December 25th , 2023 – AgVantage Offices are Closed for the Christmas Holiday

New Years

Monday, January 1st, 2024 – AgVantage Offices are Closed for the New Year Holiday.

Enjoy the Holiday Season, no matter how you celebrate!





AgVantage Upcoming Conferences

By Lisa Sick, VP Marketing & Conferences - lisas@agvantage.com

AgVantage 2023 PNW Regional Conference

November 8-9, 2023 Northern Quest Resort & Casino Spokane, WA

All PNW AgVantage Customers should join us as we get together to discuss how you handle ag business in your region of the United States. The agenda includes: Accounts Payable, Inventory, Invoicing, Credit and Collections, Patronage, CRM, Grain, POCKT, BuyPad, Agronomy, Seed, and open discussions throughout.

The price is \$249 for one day, or \$489 for both days. Light breakfast, full lunch and snacks are included. Please register using the link on our website and book your hotel room at the beautiful Northern Quest Resort & Casino Spokane, WA by calling 1-877-871-6772 ask for the AgVantage Group Rate of \$149.

AgVantage 2024 Executive Conference

March 6-8, 2024 Savannah, GA

Be sure all of your management team are invited to attend the 2024 Executive Conference in Savannah GA.

The agenda is full of fantastic discussions you won't want to miss.

The theme of this event is The Champions Compass – Navigating Your Team's Playbook. This was chosen because of the fantastic line-up of champions that will share their successful playbook with you. You will be motivated with ideas and tips so you can learn from them and navigate your team's playbook. Take a look at the Executive Conference page on our website to see the special guests you will meet!

Visit agvantage.com/executive for information and registration



AgVantage 2024 National Conference

June 18-21, 2024 Radisson Blu at Mall of America, Minneapolis, MN

Add this event to your calendar and invite your co-workers to our 2024 National Conference at the Mall of America in MN. This year will be another fantastic learning opportunity along with fun comradery for you and your teammates.

**We hope you register for one or more of these events.
Make this a great day!**



Upcoming eTraining Class Schedule

By Elise Musall, Customer Services Specialist - elisem@agvantage.com

Hello everyone!

Here is an overview of our upcoming month’s eTraining class schedule **. Please take a moment to view our eTraining calendar via the link below and follow directions to register for any of our eTraining classes* .

https://www.supersaas.com/schedule/agvantage/AgVantage_E-Training_Schedule

Please email elisem@agvantage.com or support@agvantage.com for any questions or concerns about eTraining.

Wednesday 11/8

2pm—4pm CST

PC Grain Scale Applying Live

Thursday 11/9

10am—11am CST

V8.1 General Ledger

2pm—4pm CST

Edge Invoicing—V8/1 Only

Wednesday 11/15

10am—12pm CST

PC Invoicing

2pm—4pm CST

eDocuments

Thursday 11/16

10am—12am CST

AgVantage V8.1 & Edge—New Features

2pm—4pm CST

Credit & Collections

Wednesday 11/29

10am—12pm CST

V8.1 Edge Inventory Q&A

2pm—4pm CST

Edge Energy Dispatching & Mapping

*eTraining fees may apply. Please see the Training section via the link below for single class rates or to sign up for company wide monthly/annual subscription options.

<https://www.agvantage.com/Services.html>

**Classes are subject to time and date changes. Anyone already registered for a class will be notified on a time or date change.



Update on New Software Releases

By Tim Underwood, VP Development - timu@agvantage.com

AgVantage strives to meet your agribusiness needs by updating our software platforms on a regular basis. The following is a list of the various AgVantage software platforms and the many new software releases.

Accounts Receivable

Create PDF documents for all A/R merge reports (337225)

EDGE Agronomy

Ability to dispatch orders in advance without showing in scheduled order (593264)

EDGE Accounts Receivable

Year end report - add detail information in CSV (596118)

EDGE Grain

Customer split groups - add ability to type name in customer number box (600219)

Hauling transactions - add ability to type vendor name in hauler number box (600221)

BuyPad licenses and authorities (611585)

Allow signature line adjustment to lot production report (612585)

EDGE Patronage

Government reporting add/change patr/div/int tax information (493250)

Government reporting add/change 1099-PATR letter (493253)

Print combined 1099-PATR/DIV/INT letter (493254)

Print 1099-PATR letter or forms (493255)

Print 1099-DIV letter or forms (493256)

Print 1099-INT letter or forms (493257)

Current year distribution - pull A/R sales into patronage activity file (493284)

Current year pull grain purchases into patronage activity file (493285)

Current year pull miscellaneous sales into patronage activity file (493286)

Current year distribution - remove selected activity (493287)

Current year distribution - transfer activity amounts from patron to patron (493289)

Current year distribution - print activity report - complete member/non-member report (493290)

Current year distribution - print activity member/non-member report by dollar amount (493291)

Track membership status when running patronage checks for DPAD (552914)

1099 PATR - Print selected customer 1099 (559590)

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EDGE Seed

Ability to mark multiple items inactive in cross reference (515161)

Add relative maturity in XML (578725)

Show cost on shipments screen (594710)

EDGE Invoicing

Prepopulate contract date range after first item on contract (587982)

Mark an invoice for finance charges as a finance charge invoice (590358)

Edit tax code when creating a prepay contract (595831)

Flag cash customer to not load balance (600578)

Use location of plan when importing to contract (605557)

Interfaces

Reprint Brechbuhler scale ticket from POCKT (583736)

Implementation of authorities in REST API (593817)

Add properties to /grain loads for split group and farm id (611786)

Clover Terminal ID Extension (611977)

Fix splits issue in Brechbuhler interface (612014)

Include S/T records in Rest API for invoice details (612652)

Override state with data from Grain customer info on /grain loads POST (612718)

POCKT

Add energy tank Information (451797)

Remember to check your PULSE for more details on these Edge product enhancements.

